MISSION: To develop lifelong learners through effective teaching in a safe and caring environment.
VISION: Educational excellence for every child – setting the standard others aim for.

AGENDA
BOARD OF EDUCATION – SPECIAL MEETING
Instructional Planning Center/Huron Arena
May 29, 2018
5:30 p.m.

1. Call to Order
2. Roll Call
3. Pledge of Allegiance
4. Adoption of the Agenda
5. Dates to Remember
   May 31       Last Day of Classes / Early Release
   June 1       Teacher Checkout
   June 4 – August 3   Summer Mobile Lunch Program – Monday – Friday (No July 4th or inclement weather).
   WHERE: Mobile Lunch Locations and times of serving
   Splash Central Water Park..........Located at 9th Street and Illinois SW by the picnic shelter. Lunch serving from 10:55 am to 11:15 am.
   Winter Park..........Located at 6th Street and Oregon SE in the park. Lunch serving from 11:40 am to 12:00 noon.
   Prospect Park..........Located at 16th Street and Iowa SE by north picnic shelter. Lunch Serving from 12:25 pm to 12:45 pm.
   June 4 – August 3   Huron Public Schools will continue to offer hot lunches in the commons at the Huron Middle School. 11:30 a.m. – 12:30 p.m.
   June 11      Board of Education Meeting/Administrators Goal Review Session
   June 11 – 28  ESL Summer School Program
   Monday – Thursday for Kindergarten through 7th Grade – 8:00 a.m. – 1:00 p.m.
   Monday – Friday for High School – 8:00 a.m. – 1:00 p.m.
   June 25      Board of Education Meeting/School Board Goal Setting Session
   5:30 p.m. – IPC

6. Community Input on Items Not on the Agenda
7. Conflict Disclosure and Consideration of Waivers – The School Board will review the disclosures and determine if the transactions or the terms of the contracts are fair, reasonable, and not contrary to the public interest.
   a)

8. CONSENT AGENDA
   The Superintendent of Schools recommends approval of the following:
   a) Board Approval of New Hires
      As was mentioned previously, classified personnel, substitute teachers/classroom aides, and volunteers must be approved in order to be covered by our workers’ compensation plan.
      1) Shannon Katz / Substitute Teacher - $120 per day / Substitute Para-Educator - $13.66 per hour
      2) Chris Rozell / Assistant Coach Girls’ Basketball / $5,013 per year
3) Kody Kopfmann / JV Boys' Basketball / $4,418 per year
4) Travis Ladwig / 8th Gr Girls' BB Coach / $3,186 per year

b) **Contracts for Board Approval**
1) Mallory Cihak / 2nd Grade Teacher – Madison 2-3 Center / $43,354 per year
2) Charity Stahl / ESL Teacher – Madison 2-3 & Washington 4-5 Centers / $46,814 per year
3) Trisha Jons / ESL Teacher – HMS - $43,942 per year / 8th Grade Volleyball $3,186 per year

c) **Resignations for Board Approval**
1) Alison Kleinsasser / Library Aide – Washington 4-5 Center / 13 years

d) **Consideration and Approval of Bills** – See attached list

e) **Request to Accept Student Built House Bid from Builders First Source for vocational house building project for 2018-2019**

f) **Request to Accept Banking Services Proposal** for the 2018-2019 school year

(The consent agenda may be approved with one motion. However, if a board member wishes to separate an item for discussion, he may do so.)

9. **CELEBRATE SUCCESSES IN THE DISTRICT:**

**CONGRATULATIONS:**

- To the following All Conference:
  Girls Medley Relay Team – ESD Champs (Lexi Gilbert, Gracie Schoenfelder, Tenley Buddenahren, Sami Shoults)
  Boys Pole Vault – **Travis Kleinsasser** 2nd at ESD
  Boys Triple Jump – **Mason Small** 3rd at ESD
  Boys High Jump – **Teegan Evers** 5th at ESD
  Boys Tennis – **Eh Kalu** 3rd at ESD

- **Eh Kalu** for winning consolation championship for Flight 6 at State Tennis.

- **Molly Stueckrath and all of the 9th – 12th Graders** who participated in a very successful POPS concert.

- **Huron Youth Leadership Council** for being recognized for their work to support the local community by receiving an honorable mention in the annual Student United Way awards competition hosted by United Way Worldwide.

- To the following varsity athletic teams & fine arts groups who have achieved a combined grade point average of 3.0 or higher & are eligible to receive the South Dakota High School Activities Association Academic Achievement Award:
  Boys Tennis
  Girls Golf
  Boys Track& Field
  Girls Track & Field
  Large Group Chorus
  Large Group Band
  Large Group Orchestra
  Student Council
  Yearbook
  Newspaper
  All-State Jazz Band
THANK YOU TO:

➤ Barb Nicholas for all of her hard work that made the Kindergarten Recognition Programs special.

➤ Huron Knights of Columbus Members for donations made to the Special Education Department and the HHS Special Olympics Program. Your support is greatly appreciated.

➤ Sertoma Club Members for donations made to the Special Education Department of the Huron School District. Your financial support is very much appreciated.

10. REPORTS TO THE BOARD:
   a) Good News Report – ESL Program – Kari Hinker
   b) ZPass Report – Kathie Bostrom
   c) Superintendent’s Report

11. OLD BUSINESS
   a)

12. NEW BUSINESS
   a) Policy Introduction on Seclusion and Restraint – Lori Wehlander

13. EXECUTIVE SESSION
   1-25-2 Executive or closed meetings may be held for the sole purpose of:
   (4) Preparing for contract negotiations or negotiating with employees or employee representatives.

14. ADJOURNMENT
Huron School District
New Hire Justification

Date: May 16, 2018

Applicant Information
Applicant Name: Chris Rozell
Address:
Phone: 507-227-2201

Education:

Experience: GBB Assistant in the past; MS GBB coach

References: Tim Buddenhagen and Wade Stobbs

Reason for New Hire
New Position:
Replacement: Replace Tim Nihart who resigned.

Position Information
Department: Athletics
Position: Assistant Girls Basketball
Supervisor: Tim Buddenhagen
Responsibilities: Coach 9/10 team and assist with the varsity
Hours: after school and some Saturdays

Hiring Information
Wages:
Classification:
Wage Justification: $4248 (ES 9)
Start Date: November 26, 2018
Requested by: Terry Rotert - AD
Huron School District
New Hire Justification

Date: May 16, 2018

Applicant Information
Applicant Name: Kody Kopfmann
Address:
Phone: cell 605-350-0498

Education: HHS Graduate

Experience: Asst girls at Wessington Springs/varsity assistant Huron boys 2015-16; Huron 9th BBB 2016-2018

References: Jon Schouten and Tim Buddenhagen

Reason for New Hire
New Position:
Replacement: Jon Schouten

Position Information
Department: Athletics - BBB
Position: JV Boys Basketball
Supervisor: Jon Schouten and Terry Rotert
Responsibilities: Coach JV games and help prepare varsity team
Hours: after school, nights and some Saturday’s

Hiring Information
Wages:
Classification:
Wage Justification: $4248 (ES 2)
Start Date: November 26, 2018
Requested by: Terry Rotert
Huron School District
New Hire Justification

Date: May 15, 2018

Applicant Information
Applicant Name: Travis Ladwig
Address:
Phone: 605-787-8642

Education: Campbell Co. High School; Black Hills State University

Experience:

References: Coach Buddenhagen

Reason for New Hire
New Position:
Replacement: Replace TyAnn Buddenhagen who resigned.

Position Information
Department: Athletics
Position: MS GBB
Supervisor: Tim Buddenhagen and Terry Rotert
Responsibilities: Coach MS Girls Basketball
Hours: After school and a few Saturdays

Hiring Information
Wages: $3,186

Classification:

Wage Justification: Base 7/8 extramural pay
Start Date: November 27, 2018
Requested by: Terry Rotert - AD
TEACHER’S CONTRACT
Huron School District No. 2-2, Huron, South Dakota

Mallory Cihak

YOU ARE HEREBY OFFICIALLY NOTIFIED, that you have been elected as a Teacher in the Huron School District No. 2-2, whose address is City of Huron on the annual salary basis of $43554 for the school term, or the remaining part thereof, of the designated number of teaching days, inclusive of days arranged for pre-school planning, beginning 8/20/2018 and subject to the calendar, or modifications of the same, as adopted by the Board of Education. The salary is to be paid the twentieth day of each of the twelve calendar months.

Your election is subject to the school laws of the State of South Dakota and to the salary schedule and contractual elements rules and regulations of the Board of Education of the Huron School District No. 2-2, which are hereby by reference, incorporated in and made a part of this contract as though set forth herein at length, subject to the right of said Board to terminate the contract for cause, to be determined upon by the Board.

It is further contracted and agreed that your failure to complete the term of teaching prescribed herein for any cause, including but not limited to dismissal or resignation, constitutes a financial damage to the Huron School District No. 2-2 and that from the nature of the case it might be impractical or difficult to fix the actual damage. THEREFORE, it is understood and agreed that your failure to complete the term provided herein shall result in the following liquidated damages: failures occurring between the date signed and approved by the School Board through June 30 for the ensuing year, damages shall be assessed at $1,000.00. For breaking a contract July 1 through July 31, damages shall be assessed at $2,000.00 and breaking of contract August 1 and for the duration of the first semester, damages shall be assessed at $3,000.00. Damages will be assessed at $1,500.00 for breaking of a contract anytime during the 2nd semester. The Board reserves the right to request the Department of Education to suspend the employee’s certification for one year in lieu of monetary damages in accordance with SDCL 13-42-9. Teachers who are not full-time employees of the District shall be assessed damages at a percentage which matches their percent of employment.

It is further understood and agreed that resignations shall not become effective until approved by the Board of Education at the next meeting following receipt of said resignation. Further, it is hereby agreed that you will pay to the Huron School District No. 2-2, or the Huron School District No. 2-2 will withhold or appropriate from any monies owed by them to you, and you hereby authorize such withholding or appropriation, the appropriate sum herein above set forth as liquidated damages due to your failure to complete said term.

This agreement becomes a binding contract when signed by the teacher and the Board of Education.

BA
Hired 2018-2019 w/BA and no formal teaching experience;

Agreeing to this contract includes the following: Teachers new to the District are expected to work an additional 5 days beginning August 20. During this time, the teacher will receive appropriate training in District programs, and will have time to become adequately prepared for the new school year.

SCHOOL DISTRICT NO. 2-2 OF THE CITY OF
HURON, BEADLE COUNTY, SOUTH DAKOTA

ATTEST:

                        ________________________________                        ________________________________
Business Manager of the School District         Chairman of School District Board

TO THE BOARD OF EDUCATION OF THE HURON SCHOOL DISTRICT NO. 2-2
CITY OF HURON, BEADLE COUNTY, SOUTH DAKOTA

I hereby accept the position mentioned in the foregoing contract of hiring in the Public Schools of Huron, South Dakota, at the salary and upon and under the terms and conditions of the above and foregoing contract and have carefully read said contract and am fully informed as to the contents. I agree to attend such pre-school planning days as are scheduled exclusive of the designated number of teaching days. "I clearly understand that it is my responsibility to be fully certified with the State of South Dakota for the duration of this contract. I accept that my pay will cease on October 1, and my employment may be terminated or suspended without pay until such time that I meet the certification requirements of the job."

Witness my hand this 18th day of May 2018

Print Name: Mallory Cihak
Sign here: Mallory Cihak
Teacher
HURON PUBLIC SCHOOLS
Huron, South Dakota

PERSONNEL DATA SUMMARY

1. Name: Mallory Cihak
   Present Address: PO Box 344 – Avon, SD 57315
   Position Applied For: 2nd Grade Teacher – Madison 2-3 Center

2. Preparation and Certification:
   Name of School: Mount Marty College
   Year/Degree: 2018/BA

3. Teaching Experience - (list the last two positions)
   Name of School
   How Long/Years
   Grades/Subjects

4. Base Salary: $43,354
   Teaching Assignment: 2nd Grade Teacher – Madison 2-3 Center
   Extra Duty: $ Ex Duty Assignment
   Total Salary: $43,354
TEACHER’S CONTRACT

Huron School District No. 2-2, Huron, South Dakota

Charity Stahl

May 15, 2018

YOU ARE HEREBY OFFICIALLY NOTIFIED, that you have been elected as a Teacher in the Huron School District No. 2-2, whose address is City of Huron on the annual salary basis of $46814 for the school term, or the remaining part thereof, of the designated number of teaching days, inclusive of days arranged for pre-school planning, beginning 8/20/2018 and subject to the calendar, or modifications of the same, as adopted by the Board of Education. The salary is to be paid the twentieth day of each of the twelve calendar months.

Your election is subject to the school laws of the State of South Dakota and to the salary schedule and contractual elements rules and regulations of the Board of Education of the Huron School District No. 2-2, which are hereby by reference, incorporated in and made a part of this contract as though set forth herein at length, subject to the right of said Board to terminate the contract for cause, to be determined upon by the Board.

It is further contracted and agreed that your failure to complete the term of teaching prescribed herein for any cause, including but not limited to dismissal or resignation, constitutes a financial damage to the Huron School District No. 2-2 and that from the nature of the case it might be impractical or difficult to fix the actual damage. THEREFORE, it is understood and agreed that your failure to complete the term provided herein shall result in the following liquidated damages: failures occurring between the date signed and approved by the School Board through June 30 for the ensuing year, damages shall be assessed at $1,000.00. For breaking a contract July 1 through July 31, damages shall be assessed at $2,000.00 and breaking of contract August 1 and for the duration of the first semester, damages shall be assessed at $3,000.00. Damages will be assessed at $1,500.00 for breaking of a contract anytime during the 2nd semester. The Board reserves the right to request the Department of Education to suspend the employee’s certification for one year in lieu of monetary damages in accordance with SDCL 13-42-9. Teachers who are not full-time employees of the District shall be assessed damages at a percentage which matches their percent of employment.

It is further understood and agreed that resignations shall not become effective until approved by the Board of Education at the next meeting following receipt of said resignation. Further, it is hereby agreed that you will pay to the Huron School District No. 2-2, or the Huron School District No. 2-2 will withhold or appropriate from any monies owed by them to you, and you hereby authorize such withholding or appropriation, the appropriate sum herein above set forth as liquidated damages due to your failure to complete said term.

This agreement becomes a binding contract when signed by the teacher and the Board of Education.

MA
Hired 2018-2019 w/MA and 4 years of teaching experience.

Agreeing to this contract includes the following: Teachers new to the District are expected to work an additional 5 days beginning August 20. During this time, the teacher will receive appropriate training in District programs, and will have time to become adequately prepared for the new school year.

SCHOOL DISTRICT NO. 2-2 OF THE CITY OF HURON, BEADLE COUNTY, SOUTH DAKOTA

ATTEST:

.............................................
Business Manager of the School District

.............................................
Chairman of School District Board

TO THE BOARD OF EDUCATION OF THE HURON SCHOOL DISTRICT NO. 2-2
CITY OF HURON, BEADLE COUNTY, SOUTH DAKOTA

I hereby accept the position mentioned in the foregoing contract of hiring in the Public Schools of Huron, South Dakota, at the salary and upon and under the terms and conditions of the above and foregoing contract and have carefully read said contract and am fully informed as to the contents. I agree to attend such pre-school planning days as are scheduled exclusive of the designated number of teaching days. "I clearly understand that it is my responsibility to be fully certified with the State of South Dakota for the duration of this contract. I accept that my pay will cease on October 1, and my employment may be terminated or suspended without pay until such time that I meet the certification requirements of the job."

Witness my hand this ........................ day of May...2018

...............

Print Name: Charity Stahl

Sign here: Charity Stahl

Teacher
HURON PUBLIC SCHOOLS
Huron, South Dakota

PERSONNEL DATA SUMMARY

1. Name
   Charity Stahl

   Present Address
   609 Tupelo Lane – Papillion, NE 68133

   Position Applied For
   ESL Teacher – Madison / Washington

2. Preparation and Certification:
   Name of School                              Year/Degree
   BS Degree                                   Tabor College                2002/BA – Music Ed
   MA Degree                                   University of Nebraska        2017/MA – Language Teaching

   Other

3. Teaching Experience - (list the last two positions)

   Name of School              How Long/Years                  Grades/Subjects
   Zirve University – Turkey   4 years/2012-2016                English Language Instructor

   Extra Duty: $                Ex Duty Assignment
   Total Salary: $46,814
TEACHER’S CONTRACT
Huron School District No. 2-2, Huron, South Dakota

Trisha Jons

May 15, 2018

YOU ARE HEREBY OFFICIALLY NOTIFIED, that you have been elected as a Teacher in the Huron School District No. 2-2, whose address is City of Huron on the annual salary basis of $47128 for the school term, or the remaining part thereof, of the designated number of teaching days, inclusive of days arranged for pre-school planning, beginning 8/20/2018 and subject to the calendar, or modifications of the same, as adopted by the Board of Education. The salary is to be paid the twentieth day of each of the twelve calendar months.

Your election is subject to the school laws of the State of South Dakota and to the salary schedule and contractual elements rules and regulations of the Board of Education of the Huron School District No. 2-2, which are hereby by reference, incorporated in and made a part of this contract as though set forth herein at length, subject to the right of said Board to terminate the contract for cause, to be determined upon by the Board.

It is further contracted and agreed that your failure to complete the term of teaching prescribed herein for any cause, including but not limited to dismissal or resignation, constitutes a financial damage to the Huron School District No. 2-2 and that from the nature of the case it might be impractical or difficult to fix the actual damage. THEREFORE, it is understood and agreed that your failure to complete the term provided herein shall result in the following liquidated damages: failures occurring between the date signed and approved by the School Board through June 30 for the ensuing year, damages shall be assessed at $1,000.00. For breaking a contract July 1 through July 31, damages shall be assessed at $2,000.00 and breaking of contract August 1 and for the duration of the first semester, damages shall be assessed at $3,000.00. Damages will be assessed at $1,500.00 for breaking of a contract anytime during the 2nd semester. The Board reserves the right to request the Department of Education to suspend the employee’s certification for one year in lieu of monetary damages in accordance with SDCL 13-42-9. Teachers who are not full-time employees of the District shall be assessed damages at a percentage which matches their percent of employment.

It is further understood and agreed that resignations shall not become effective until approved by the Board of Education at the next meeting following receipt of said resignation. Further, it is hereby agreed that you will pay to the Huron School District No. 2-2, or the Huron School District No. 2-2 will withhold or appropriate from any monies owed by them to you, and you hereby authorize such withholding or appropriation, the appropriate sum herein above set forth as liquidated damages due to your failure to complete said term.

This agreement becomes a binding contract when signed by the teacher and the Board of Education.
BS
Hired 2018-2019 w/BS and 5 years of teaching experience. The above salary includes $3,186 (ES-0) for 8th Gr VB.:

Agreeing to this contract includes the following: Teachers new to the District are expected to work an additional 5 days beginning August 20. During this time, the teacher will receive appropriate training in District programs, and will have time to become adequately prepared for the new school year.

SCHOOL DISTRICT NO. 2-2 OF THE CITY OF HURON, BEADLE COUNTY, SOUTH DAKOTA

ATTEST:

............................. By .............................
Business Manager of the School District Chairman of School District Board

TO THE BOARD OF EDUCATION OF THE HURON SCHOOL DISTRICT NO. 2-2
CITY OF HURON, BEADLE COUNTY, SOUTH DAKOTA

I hereby accept the position mentioned in the foregoing contract of hiring in the Public Schools of Huron, South Dakota, at the salary and upon and under the terms and conditions of the above and foregoing contract and have carefully read said contract and am fully informed as to the contents. I agree to attend such pre-school planning days as are scheduled exclusive of the designated number of teaching days. “I clearly understand that it is my responsibility to be fully certified with the State of South Dakota for the duration of this contract. I accept that my pay will cease on October 1, and my employment may be terminated or suspended without pay until such time that I meet the certification requirements of the job.”

Witness my hand this ... day of May ... 2018

Witness:

Print Name: Trisha Jons
Sign here: Trisha Jons
Teacher
HUROH PUBLIC SCHOOLS  
Huron, South Dakota  

PERSONNEL DATA SUMMARY

1. **Name**  
   Trisha Jons  
   **Present Address**  
   2386 Ohio Ave SW – Huron, SD 57350  
   **Position Applied For**  
   FSL Teacher – Huron Middle School

2. **Preparation and Certification:**  
   **Name of School**  
   BS Degree BHSU  
   **Year/Degree**  
   2008/BS Elem Ed  
   MA Degree  
   Other  

3. **Teaching Experience - (list the last two positions)**  
   **Name of School**  
   Iroquois School District  
   **How Long/Years**  
   3 years/2012-2015  
   **Grades/Subjects**  
   MS Language Arts/Reading  
   Huron School District  
   **How Long/Years**  
   1 year/2015-2016  
   **Grades/Subjects**  
   2nd Grade Teacher

4. **Base Salary:**  
   $43,942  
   **Teaching Assignment:**  
   ELS Teacher – Huron Middle School  
   **Extra Duty:**  
   $3,186  
   **Ex Duty Assignment:**  
   8th Grade Volleyball  
   **Total Salary:**  
   $47,128
Dear Mrs. Foss,

May 17, 2018

Please accept this letter as formal notice that I am resigning from my position of 4/5 Center Librarian affective the end of the school year.

I appreciate the opportunities that you have given me over the years.

Sincerely,

Alison Kleinsasser

CC Mr. Neubert
School Board
Sherri Nelson
<table>
<thead>
<tr>
<th>Vendor Name</th>
<th>Vendor Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
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<td>Checking</td>
<td>Fund: 10 GENERAL FUND</td>
<td></td>
</tr>
<tr>
<td>HURON EVENT CENTER</td>
<td>EVENT</td>
<td>5,711.93</td>
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<tr>
<td>MAILFINANCE</td>
<td>LEASE</td>
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<td>UTILITIES</td>
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<tr>
<td>TOTALFUNDS</td>
<td>POSTAGE</td>
<td>1,260.00</td>
</tr>
</tbody>
</table>

**Fund Total:** 10,405.45

| Checking        | Fund: 21 CAPITAL OUTLAY FUND |         |
| HUB CITY ROOFING INC. | REPAIRS            | 23,775.00|
| PREMIER EQUIPMENT | SUPPLIES            | 16,300.00|

**Fund Total:** 40,075.00

| Checking        | Fund: 22 SPECIAL EDUCATION FUND |         |
| TOTALFUNDS      | POSTAGE                          | 740.00  |

**Fund Total:** 740.00

**Checking Account Total:** 51,220.45
Memorandum

Date: May 22, 2018

To: School Board Members
   Terry Nebelsick, Superintendent

From: Kelly Christopherson, Business Manager

RE: Student Built House Bids

Bids for the student built house building project for 2018-2019 were opened on May 22.

Builders First Source bid $.50 per square foot for an 1800 square foot house, totaling $900. No other bids were received.

I recommend accepting the bid of Builders First Source for the vocational house building project for 2018-2019.
Memorandum

Date: May 23, 2018

To: School Board Members
    Terry Nebelsick, Superintendent

From: Kelly Christopherson, Business Manager

RE: Banking Services Proposals

Attached is a summary of the banking proposals we have received. I feel the school would be in good hands with any of them.

I recommend accepting the proposal of American Bank & Trust as the school's main official depository beginning July 1, 2018, for a two year period. AB&T is offering the highest minimum interest rate at 1.69%. This interest rate is .18% better than F&M bank, where we currently have our accounts. I believe this is compelling enough to again undertake the difficult task of switching banks. The interest rate difference should amount to about $25,000 more in interest for the school over the two year period.
May 4, 2018

Huron School District 2-2
Kelly Christopherson
PO Box 949
Huron, SD 57350

Re: Depository Account Proposal

Dear Kelly,

We would like to thank you for allowing us the opportunity to provide the following proposal in response to your request for banking services.

We will offer our current business checking accounts to you with no minimum balance requirement and no monthly service charges on the five accounts that you had mentioned in your letter. We will pay you a rate of 1.51% on the account designated as an Insured Cash Sweep account as well as the bank account that are set to sweep into and out of based on a peg balance that you have requested. This will allow for your funds to be FDIC insured. We will also continue to offer our business on-line banking at no charge and includes the ACH payroll file processing, viewing of activity on these accounts and transfer funds between them on-line. This proposal would be offered for two years from the date that the proposal is accepted.

No additional paperwork would be required if the accounts remain here.

If you have any questions in regard to the proposal, please feel free to contact us for any discussion.

Sincerely,

Spencer White
Branch President

Lisa Miner
May 7, 2018

Huron School District 2-2
PO Box 949
Huron, SD 57350-0949

Dear Kelly,

Thank you for the opportunity to provide the Huron School District with a deposit proposal. We will as in the past provide all of your financial services free with no service charges of any kind. We propose a Two Year Commitment with a Fixed Rate of 1.50% Annual Percentage Rate on all funds.

Dakotaland also provides immediate credit on deposits with same day availability, thus allowing interest to be paid from the day of deposit. We keep our process simple and user friendly while providing high tech features to give you the flexibility to manage your account more efficiently.

We look forward to working with the School District. If you have further questions, please contact me at 353-8771.

Sincerely,

Daniel R Cumbee
President / CEO
First National Bank

Financial Services Proposal
For

Huron School District 2-2

May 2018
Huron School District 2-2 Banking Services RFP

Banking Services for July 1, 2018 through July 1, 2020

Service Charges:

First National Bank will provide the Huron School District with 5 checking accounts. These accounts will be free of activity charges and will not have a minimum balance required to offset charges. The accounts will be interest bearing (refer to table below).

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<th>Description</th>
<th>Amount</th>
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<tr>
<td>Average Balance, Month (1)</td>
<td>$6,800,000</td>
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<tr>
<td>Interest Rate (2)**</td>
<td>1.05%</td>
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<tr>
<td>Estimated Monthly Interest</td>
<td>$5,950</td>
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<tr>
<td>Estimated Yearly Interest</td>
<td>$71,400</td>
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</tbody>
</table>

Note (1): The average balance is for calculations only and is not construed as actual for the contract period.

Note (2): The interest rate apy will be 1.05% fixed for 12 months commencing on July 1, 2018 (year 1). Effective July 1, 2019 and continuing for an additional 12 months (year 2), the interest rate will adjust to a fixed rate equivalent to that days 1 year CMT minus (-) 55 bps, as provided on the treasury website (www.treasury.gov).

* The bank will pay interest on collected dollars only. Uncollected funds will not earn interest.
May 15, 2018

Kelly Christopherson
Huron School District 2-2
PO Box 949
Huron SD 57350

RE: Request for Formal Proposal

Dear Kelly,

Thank you for providing Bank of the West with the opportunity to make a proposal for the administration of the school’s checking accounts for the two year period beginning July 1, 2018. Bank of the West is 538 retail locations strong all across the Western U.S. with $84 Billion in assets. Though we have the strength of a regional bank, we pride ourselves in the personal connections with our customers. We work hard to be customer driven and are thankful for the opportunity to make a proposal which is tailored specifically to the Huron Public School.

I also want to thank you for being willing to share your current banking plan with me and my business partners. This allows us to make the most relevant options available to you for consideration. Having said that, I would like to make few comments for the sake of clarity regarding our proposal which follows:

- The Dreyfus Fund we are proposing is a variable interest rate product that was paying 1.54% as of April 30, 2018. (see attached)
- Using the proposed fees for fund management (attached Pro Forma statement) the school’s NET profit would be 1.41% using the April 30, 2018 rate. This would afford a roughly $19,000 annual increase in interest earned after expenses compared to the 1.16% rate you have been enjoying for the last two years.
- We have structured our proposal to daily sweep funds from only the largest account into the Fund. Additional fees would apply if sweeps are requested for all 5 accounts.
- We realize there is aggressive competition and only a significant increase in interest over expenses would warrant a consideration to switch banks. We are thankful for the opportunity to meet with you and be part of a growing relationship with the school.

On behalf of my business partners and me, thank you. Please don’t hesitate to reach out to us if you have questions or desire clarification.

Sincerely,

Ryan Maxted
Branch Manager, Huron
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Doing business in South Dakota as Bank of the West California, Equal Housing Lender. Member FDIC.
May 15, 2018

Kelly Christopherson
Business Manager
Huron School District 2-2
150 5th St SW
P O Box 949
Huron, SD 57350-0949


Dear Kelly:

Thank you for inviting American Bank & Trust to submit our two-year written proposal for the banking services for the Huron School District’s operating accounts. We understand based on your letter of April 27, 2018, the total deposit balances range between $5 to $9 million. The following describes our proposal for the administration of the banking services of the Huron School District’s operating accounts.

CHECKING ACCOUNT SERVICES

Checking accounts will be provided for the Huron School District with no service charges. Deposit tickets will be provided for your checking accounts at no cost to the School District.

The accounts will be set up as interest bearing checking accounts earning a fixed rate of 1.69% APY for the two-year period on total account balances up to $9,000,000. For balances over $9,000,000 please contact us for an interest rate quote. The rate will be subject to renegotiation at the end of the two-year term if the School District chooses to continue the banking relationship with American Bank & Trust.

All balances you have in your checking accounts will be insured up to $250,000 by the FDIC, and any balances over that amount are guaranteed by the South Dakota Public Deposit Protection Commission to whom we pledge securities for your deposits and all public fund deposits.
CASH MANAGEMENT SERVICES

Our Cash Management Services Program will accommodate electronic transmission of your payroll by direct deposit. The Cash Management Program will also allow you to originate ACH debit and credit files. There will be no service charges associated with the Cash Management Services Program.

REMOTE DEPOSIT SERVICES

An additional service for your consideration, is our Remote Deposit Merchant Capture program that allows you to electronically deposit your paper checks directly at your office. We will provide all support and use of equipment free of charge to the School District. I think you will find this service to be an efficient time saver for your staff along with adding safety and security also.

ON-LINE BANKING SERVICES

We offer fully secure, safe and complete on-line banking services, which you can access at www.ABT.bank, at no service charge. Free E-Statements are also available to the School District.

This request for proposal quote offer and information is to remain confidential between the Huron School District and American Bank & Trust.

Thank you for this opportunity to be of service to the Huron School District. If you have any questions concerning any of this information, please call me at 605-352-9122.

Sincerely,

Craig Cobb
SrVP & CFO
We have been using Zonar’s ZPass (ridership tracking) system now for 129 student contact days. These days include November 1, 2017 through May 22, 2018. I found the statistics, as well as real student and parent experiences, to be both exciting and depressing. I truly believe that this is a super system and is the answer that we have been looking for as far as being able to accurately determine who is all on the bus in the case of a critical incident, as well as aiding us in greatly reducing the time it takes to locate students that have been reported lost.

I say depressing because I have been advised by many drivers that they feel the percentage of students using their ZPass is quite low. There are two main reasons that the students have been telling the bus drivers why they don’t, or won’t scan, their ZPass when boarding or disembarking from the bus. The most common, of course, is that they forgot their ZPass at home, or couldn’t find it. The second, but still quite common reason, especially with the 4th and 5th graders, is that they don’t use it because they don’t want their parents to be able to see where they are at. When being on different route buses in the afternoons I have observed that the common response from the students when asked where their ZPass is they just shrug their shoulders and exude the attitude that it is no big deal that they don’t have it or that they aren’t scanning it.

We have assigned 934 kindergarten through 5th grade students a ZPass. Within the 129 student contact days that we have been using this system, the percentage of proper use, if all students had to switch buses at transfer AM & PM (8 scans per day), is 32%. If all students issued a ZPass stayed on the same bus and did not switch at transfer, the percentage of proper use is 64%. In reality the use percentage falls between that 64% and 32% because it is not known how many students switch buses and transfer and how many do not. These numbers indicate to me that the bus drivers are correct, we most likely have closer to 50% of the students that are issued a ZPass using them.

Now for the happy part. When we were first issuing the ZPasses at the elementary parent/teacher conferences in the fall, there were numerous parents that shared with us what a great idea they thought going to a system like this was. There was more excitement amongst the parents about a ridership tracking system being put in place then I could have ever imagined. Most of the use of the ridership tracking occurs in the afternoons when the students are being taken home. We have had phone calls from parents over the last seven months stating that their student hadn’t gotten home yet. Many of these cases have been solved by being able to pull up the student’s ZPass scan information in the Zonar software and advise the parent what bus their student had scanned off of, the location (bus stop), and at what time. When the parent is given this information more times than not, their response is to acknowledge the information that we have provided them and then they hang up. Mystery solved in the matter of a few seconds. There have been other times when we have gotten these parent reports and have been able to locate the student within a few minutes of the report because we had a location to begin the search. Whereas if the ZPass is not scanned by the student that is reported missing we are back to the old way of attempting to locate a needle in a haystack within a field full of haystacks. We have no beginning location or any verified knowledge of the student even getting on a bus, so the search for the student is nothing more than a guessing game and it can take hours to find them. Two weeks ago we had a second grader that did not arrive home after school. It just so happened that this second grader did not scan his ZPass so we searched for almost 2 hours for him. The amount of time that the
ZPass can save in the search for a lost student can make the difference in the safety of that child. Especially during those bitter cold days.

As the ZPass literature from Zonar states, this will not be a successful tool unless the tool is used. We need to get our percentage of use closer to that 100% range. This system does exactly what we purchased it and implemented it to do, but not if the students aren’t scanning their passes.

I propose that in order to achieve a higher percentage of use we are going to have to make it mandatory for students to use the ZPass. There has to be some sort of consequence for those students that don’t use them. I think that is the only way that we are going to impact the students, as well as their parents, with the fact that the ZPasses will be issued and they will be used for the purpose of the School District to provide safer and more secure bussing. No matter what the critical incident scenario may be, crash, active shooter, bus hijacking, etc., we need to know who is on the bus for the purpose of being able to contact the parents of all of the students onboard to keep them apprised of the situation and the most current status of their children. And, we need to be able to save those precious minutes for the safety of that missing student, as well as, for those terrified parents that call us to advise that their child has not arrived home. For these same reasons I also propose that we extend the ZPass program to include the middle school students. A perfect example of the need for the mandatory use, as well as the need to extend the program to include middle school students, was when one of our buses was involved in a pretty significant crash at the intersection of 12th Street SW and Nebraska Avenue SW this winter. We were only able to determine a hand full of who the students were on the bus at the time of the crash. The bus was close to being full to capacity, which is 71. The reason for the small number of known student identities was threefold. The middle school students that were on the bus did not have ZPasses because up until now we only issued them to the kindergarten through fifth grade students, and, not all of the elementary students had scanned their ZPass. The last contributing factor to that low number of known identities is that not all students have been registered by their parents to ride the bus so those students, even though they may be in the elementary grades, have not been issued a ZPass. The lack of ZPass issuance to these particular students is due to the fact that we have no idea that they are using the bussing service offered by the District.

In closing, if the Zonar Zpass ridership tracking system has enabled us to locate just one lost student faster and if it has put one parent at ease about where their child may have gone it has been a success. We have been able to accomplish both of these tasks when needed, thanks to the system. I know that this system can be even more successful through a larger student usage percentage. And, for the safety of the students, and a peace of mind for everyone, I want it to be an even greater resource for us than it has been. I feel that the way to reach this goal is to mandate that every student who is registered to use the District bussing system will scan the ZPass that they will be issued each and every time that they board a school bus or disembark from a school bus. By setting this standard we will also be able to get closer to reaching the goal of having 100% of the students that ride our school buses registered to do so.

Respectfully submitted,

Kathie Bostrom, Team Leader
Transportation Department
Huron School District 2-2